Top UK construction company builds on partnership concept with Century

How does a major UK construction group with 6 national offices and around 30 construction sites at any one time, all connected and supporting 300 computers (running everything from commercial applications to complex CadCam applications) run successfully with a minute IT department? Easily, according to Derek Hine , Group IT Development Manager, Briggs & Forrester - it's all to do with outsourcing much of the IT support to a trusted business partner.

H&V Contractor of the Year

Briggs & Forrester won the prestigious Contractor of the Year award in 2004 for their project at South Bank University's Keyworth Centre. The contract, worth over £3 million, was completed in 12 months.

Briggs & Forrester Group has established itself as a leading player in the building services marketplace, with a focus on innovation and cost effective solutions. This is reflected in their IT systems, supporting around 300 users. These include around 60 AutoCad users in both the design and engineering phases, plus a further 40 involved with complex estimating and yet others using highly sophisticated design calculation software. Each site has its own infrastructure and all are interconnected via a VPN. Until 2003 the whole operation was run alone by Derek Hine. Even today, the entire IT department is just 4 people.

"We recognise the value of outsourcing anything that is not a core competency, and over the years Century Computing have pro-vided invaluable consultancy services. They were instrumental in our VPN installation and on-going maintenance.

Century source our servers, often built to order, as well as our PCs, pre-configured and ready to go. They have the facility to connect remotely to any of our servers to trouble shoot and offer solutions to problems."

Mike Stanton, chairman of Briggs & Forrester describes their own approach to clients - *"Our relationship with each client is enhanced by a partnership approach and a spirit of co-operation in which every effort is taken to exceed expectations, getting the job done on time and within budget."* According to Derek Hine, that philosophy exactly mirrors Century Computing's approach.

"We have a complex infrastructure and highly distributed IT applications. With Century, we simply don't have to worry about the technicalities - we're too busy running a highly successful company"

Century Computing Support Services Ltd
Bayleys Lane, Tipton, West Midlands, DY4 0HB
0845 331 3599
info@centurycomputing.co.uk
www.centurycomputing.co.uk